



TRITON

Reference Check

Date Completed	Wednesday, July 19, 2017	File # 00000
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Applicant Name John Sample	
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Client Name ABC Company	Telephone: 1-844-874-8667 Fax: 1-866-284-3149 Email: customerservice@tritoncanada.ca
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Status

CLEARED

Position Applied for	TSM – Vancouver
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Reference Name	Jane Doe	Company	DEF Company
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What was the position held by the applicant in your organization? What is the nature of your relationship?	John was the Account Manager for the entertainment vertical. I was Partner Services Manager and his day to day supervisor
Can you tell me the applicant's general dates of employment with your company?	Early 2011 until late 2012
What were the applicant's job duties?	Recruitment of new partners, then managing that relationship from first contact and throughout the duration of partnership. Once channels were recruited he was also responsible for working with them to develop strategies for enhanced growth and development.
What is the reason the applicant left the organization?	To start new employment, I believe with Imperial Tobacco.
Can you tell me about the applicant's behaviour in a team environment? How was his relationship with peers or people management?	Very good in a team atmosphere. He was one of a few Account Managers and had a positive attitude which motivated others on the team. Happy to mentor new starters.
Similarly what was the applicant's capacity to work independently?	Good, no need for oversight. A key element of the job was to be self-sufficient and to manage your own time/schedule, he was able to do this affectively
Describe the applicant's capacity and consistency in meeting deadlines.	There were monthly impression targets that had to be hit, I don't recall him missing those at any point and he usually exceeded them.
Would you describe the applicant as someone with a great deal of integrity? Why or why not?	Yes, he always took ownership of the partners he was responsible for and delivered on the commitments he made to the them

How would you describe the applicant's work ethic, attendance, punctuality, dependability?	Good, I don't remember there being any issues.
How would you rate the applicant on follow through? Attention to detail?	Very good, as mentioned he was responsible for onboarding/recruiting new partners and he always made sure he followed through on what he said during any initial discussions.
Can you comment on his ability to maintain confidentiality?	Not a major aspect of my relationship with him, but I was always confident I could share information from the CEO/senior management team which wasn't for public discussion.
Was the applicant required to use analytical skills in your organization? Describe his/her capacity.	There was a lot of review of platform analytics (demographics, etc), which was used to provide feedback for managed accounts on areas they could be improving/developing.
Describe the applicant's communication skills.	Able to communicate well with people at all levels.
What are the applicant's strengths?	Self-sufficiency, target driven, ability to develop/maintain relationships, attention to detail.
What was the applicant's most significant contribution to your organization?	Contributed a lot of impressions to the company at a crucial time when it was growing rapidly. Maintained and successfully developed the vertical he was responsible for.
What are the applicant's areas for improvement or areas of growth?	Tough to say, sometimes struggled with work/life balance.
We are considering the applicant for the position of TSM; to your knowledge do you believe he would be suitable? If not, why?	Yes, I would be happy to recommend him for that position.
Would you rehire him/her?	Yes
Is there anything else that you would like to add about the candidate?	Nothing in particular, I'm sure he will do well in this role if eventually hired.